

LEVELING the PAYING FIELD

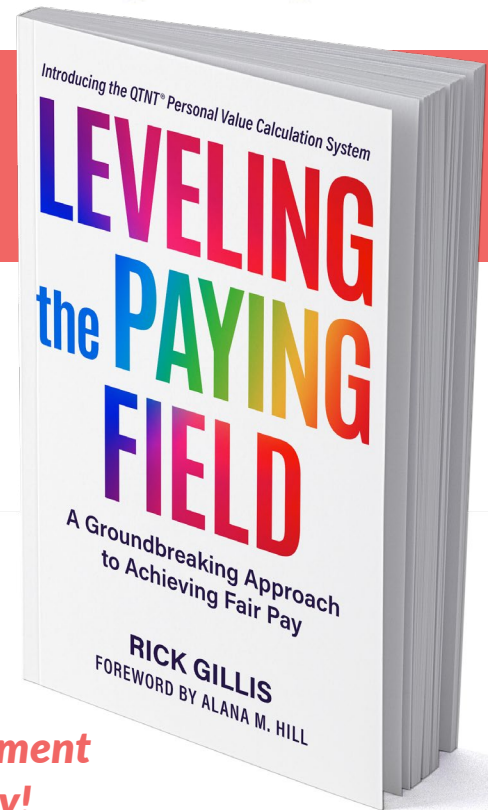
A Groundbreaking Approach to Achieving Fair Pay

RICK GILLIS introduces
his most important book yet

“... consistent with performance over the past decade, it would take about **another 100 years** for women to reach wage parity with men on an economy-wide basis.”

—GOLDMANSACHS.COM, 2019*

Rick Gillis categorically dismisses this statement and is prepared to tell your audience why!



Rick Gillis is based in Houston, TX | Central Time

Media: Available for TV, Podcast & Radio

Speaker: Workshops, Training, Seminars, Panel, Keynote

Topics: Fair Pay/Pay Disparity, Career Advancement & Job Search

Availability: Nationwide by arrangement.

Leveling the Paying Field is the sum of **Rick Gillis'** varied and colorful career in sales, as a manager, author, speaker, award-winning media host, and now, as an indisputable thought leader.

After more than twenty years of job search support and career advising, Rick has now created the QTNT® (Quotient) Personal Value Calculation method to help workers, and their employers, identify and assign value to individual job performance and accomplishment in an all-new way.

Leveling the Paying Field offers this very simple, easy to use, performance metric that truly does level the 'paying' field.

The result is that not only will equal pay for equal work finally be realized, but even better, proper pay for outstanding performance will become the new normal.

Rick has been in the business of employment since 1997 when as employee #1 he was involved with the launch of the first local employment website to serve the greater Houston, TX market.

Available as a last minute guest:
Virtual & In-person

RickGillis.com

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in **www.linkedin.com/in/rickgillis**
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📞 **Cell/Text:** 713 503 8755

“Rick Gillis may have resolved the issue of pay disparity in the workplace. The legacy of *Leveling the Playing Field* could be to **change the lives of generations yet to come.**”

—KEITH WYCHE, C-Suite Executive, Speaker & Author of *Good is Not Enough* & *Corner Office Rules*

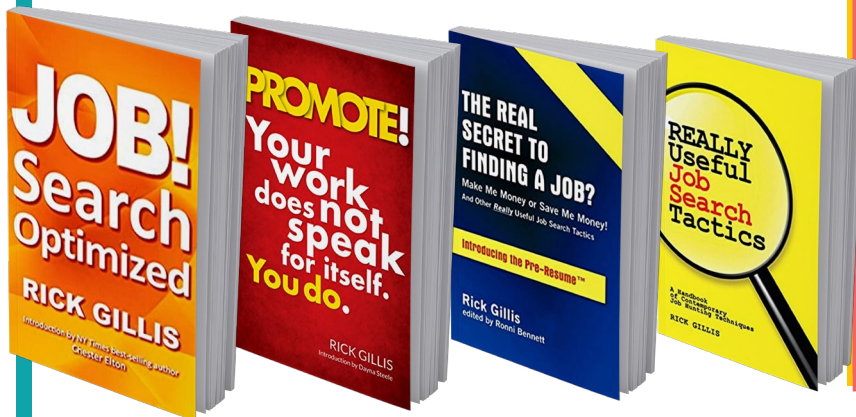
STORY IDEAS

- **How an Individual’s Paying Field is Leveled:** The Accomplishments Inventory and the QTNT calculation.
- **The QTNT® (Quotient):** Calculating Your Way to Fair Pay. Recognizing what you contribute to your employer; calculating the value of your contribution & sharing the results @ your performance review.
- **The Earning Curve™:** How to recognize when you make *MORE* money than you are worth.

“In *Leveling the Paying Field* author Rick Gillis has brought his lifetime of career management experience to solving one of the hardest aspects of compensation and negotiation: quantifying performance and value fairly and accurately, regardless of role or gender.”

—LISA GATES, Negotiation and Career Story Coach, StoryHappensHere.com

Other books by RICK GILLIS



“Putting numbers to the value of any employee’s performance is always a challenge, but Rick has created a **simple, powerful formula with immediate applications** for transforming how your workplace produces and evaluates value. ”

—ROB PENNINGTON, Ph.D., Educational Psychologist, DrRobSpeaks.com

MEDIA

Guest appearances: PBS Houston (KUHT); Fox Houston (KRIV); CBS Houston (KHOU); Headline News/Comcast Newsmakers (Houston); Univision Houston (KXLN); Evening News, ABC Houston (KTRK); various podcasts and radio shows across the US and Canada.

Television Producer/Host (33 30-minute episodes): “*Get a Job*” talk show HCC-TV, Houston

Traditional Radio Producer/Host: “*Employment Radio w/Rick Gillis*” 1110AM-KTEK Houston & 990AM-KFCD, Dallas

Platinum AVA Award for On-Air Talent/ (Five-part) TV Series Host: “*HCC Partners for Jobs: Retrain, Reinvent, Re-Enter*”

Producer/Host: “*Rick Gillis Employment Radio*” 97.5 KFNC, Houston, TX.

Sample Public Speaking: National Conference Hispanic Association on Corporate Responsibility (HACR), Georgetown University, Texas A&M University, Fairleigh Dickinson University, University of Houston, Project Management Institute (PMI); Southwest Association of Colleges and Employers (SWACE); Houston Chapter: National Society of Black Engineers; HR Houston (SHRM)

Contributing writer: Salary.com; CIO.com; HuffingtonPost.ca

